# Entrepreneurship

### Entrepreneurship

**Business consulting Sales** Analyst Human resources **Research and development** Non-profit Teaching Recruiter **Business reporter** Start your own business **Project Manager associate Mergers and Acquisition Investment Banking** 

## Entrepreneurship Employers

**Business startups Financial companies Internet companies Technology companies Product and service organizations Angel Networks Venture Capital firms** Hedge funds **Investment banks Startups Retail stores** Hotels and restaurants **Banks and other financial institutions Insurance companies Government agencies** 

Nonprofit organizations

## Entrepreneurship Strategies

Obtain experience through internships or summer and part-time jobs.

Become highly motivated and well-organized. Learn to work well under pressure and to be comfortable in a competitive environment.

Be prepared to work independently and to be selfmotivated. Plan to work irregular and long hours.

Cultivate strong persuasion skills. Learn how to communicate effectively with a wide range of people and build relationships. Take courses in interpersonal communication and public speaking.

Develop a strong knowledge base of the product or service you are selling.

# Management

Entry-level/Management-trainee

Supervision of employees and operations

**Project management** 

Team management

**Information management** 

**Operations management** 

Middle management

Top management

## Management Employers

**Banks and financial institutions** 

**Retail stores** 

Restaurants

Hotels and other facilities

Service providers

Healthcare organizations

Manufacturers

Software and technology companies

**Educational institutions** 

Local, state, and federal government

Nonprofit organizations

Self-employed

### Management Strategies

Be prepared to start in entry-level management trainee positions or corporate rotational training programs.

Gain related experience through internships or summer and part-time jobs.

Work at a retail store or restaurant; advance into an assistant manager position.

Get involved in student organizations and assume leadership roles.

Demonstrate a strong work ethic, integrity, and a sense of independence.

Take courses in a secondary specialty such as marketing or information systems to increase job opportunities.

Learn to communicate effectively with a wide variety of people and to work well on a team.

Develop strong problem solving skills.

## General Business Information

General business is a broad area that can lead to many career opportunities. Students should clearly define their goals and seek experiences and skills necessary to reach those goals.

Gaining relevant experience through part-time and summer jobs or internships is critical.

Learn about various fields of business through research on internet sites, informational interviews of professionals, and exposure to work environments through shadowing, volunteering, or interning.

Develop interpersonal and organizational skills through participation in and leadership of student organizations. Strong communication skills, including public speaking, are also important to achieving success in this field.

Learn to work effectively with a wide variety of people and to work well in a team environment.

Get involved in student professional associations in field of interest.

Develop and utilize a personal network of contacts. Once in a position, find an experienced mentor.

Consider earning an MBA or other related graduate degree after gaining work experience to reach the highest levels of business management.